

# The Point of EV Charging

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[jojusolar.co.uk](http://jojusolar.co.uk)

Framework Partners for



South Central  
Regional Framework

- Founded in 2006, Joju started as a solar PV installation company building some of the earliest and largest community-funded solar projects. We moved into the EV charging marketplace in 2016.
- Joju design, install and operate electric vehicle (EV) charge points (CP) across public, private and residential/domestic sectors nationwide.
- Joju are approved by the following companies to install their EVCP products: Alfen, CityEV, APT, NewMotion, Tritium ABB and more.
- Awarded the EVCP Installer of the Year for 2020 and the Public Sector Infrastructure Project of the Year 2020 alongside Hampshire County Council.



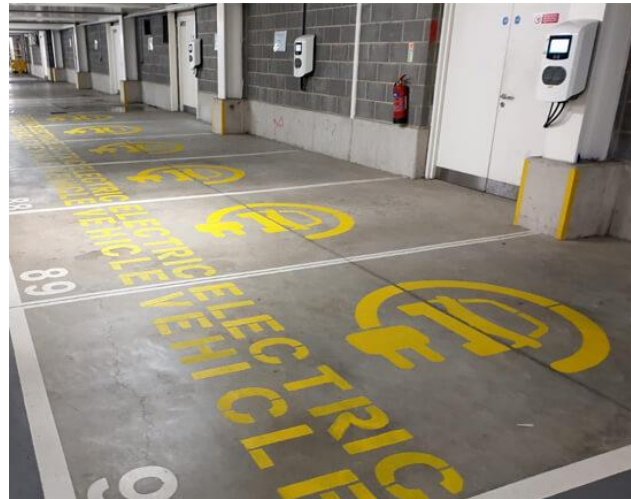
EV Charge Point  
Installer of the Year

Public Sector Infrastructure  
Project of the Year

- We are continuously expanding our EVCP offering in the South and South West of the UK, through the Central Southern Regional Framework. Here are some updated figures from our work in the public sector.

Authority	Type	EVCPs Installed	Servicing
Basingstoke & Deane Borough Council	District Council	13	Public + Fleet
Bracknell Forest Council	District Council	1	Fleet
Chichester District Council	District Council	20	Public + Fleet
Dorset Healthcare NHS Foundation Trust	NHS Trust	7	Public + Fleet
Hampshire County Council	County Council	139	Public + Fleet
Lytchett Matravers Parish Council	Parish Council	2	Public
New Forest District Council	District Council	24	Public
Reading Borough Council	District Council	25	Public + Fleet
Southampton City Council	District Council	77	Public + Fleet + EV Taxi
Solent University	University	4	Fleet
Surrey Police	Police	31	Fleet + Staff
Sussex Police	Police	48	Fleet + Staff
Test Valley Borough Council	District Council	18	Public
University of Southampton	University	14	Fleet + Staff + Visitors
Waverley Borough Council	District Council	2	Public
Winchester City Council	District Council	33	Public + EV Taxi
<b>Total</b>		<b>458</b>	

# Installations



## FULL YEAR 2020

# NEW CAR REGISTRATIONS TOTAL: 1,631,064

# -29.4%

YEAR-ON-YEAR CHANGE



# Benefits of Making the Switch

- Better for the environment
- Cheaper to maintain
- Long-term value / lower running costs
- Improved driving experience
- Government funding to incentivise uptake
- Government funding for charging infrastructure
- Reduction on tax / congestion charges
- Renewable energy electricity tariffs



# Electric Vehicles For Your Fleet

- Aren't electric vehicles very expensive?
- What are their environmental credentials?
- What if I run out of electricity?
- I can't just switch my entire fleet overnight!



- Funding is available to local authorities, private sector organisations look to electrify their fleet and to domestic property owners with off-street parking (driveways).
- Office for Zero Emission Vehicles (OZEV, previously OLEV) is a team working across government to support to the transition to zero emission vehicles.
- In November 2020 the government announced, as part of it's 10-point climate change plan, to bring forward the on new petrol and diesel car sales to 2030.
- In February 2021, the government announced it would extend it's grant offering for the WCS and EVHS.



- Grant provides 75% of capital and installation costs of EV charging installation.
- Maximum £350 per socket
- Maximum of 40 sockets per application.
- Up to £14,000 per application.
- The installation must be completed within four months.
- Grant now available to small to medium enterprises (SMEs) and to the charity sector

## Public Sector

- Grant provides up to 75% of capital and installation costs of a site.
- Maximum of £7,500 per charging unit.
- Up to £100,000 per application is available.

## Domestic

- Grant provides up to 75% of purchasing a home charging point.
- Up to £350 per installation.
- One application per vehicle, maximum two applications per household.
- To qualify for the grant you must have off-street parking provision.

- Joju are able to fund charge point installations for public, fleet and staff use.
- Depending on the aspirations of the organisation, we are able to contribute 100% supplier funding, or we can co-invest with the organisation and will have a revenue share proportionate to the investment split.
- Funding also covers the 25% shortfall from the OZEV grant, should the organisation wish to pursue this route.
- Funding is available on a case-by-case basis and the proposed installation must adhere to certain criteria.

# Get in Touch!

- If you have any further questions for myself or any of the EV team at Joju, please use our EV charging portal found on our website: <https://www.jojusolar.co.uk/joju-charging/>
- For general EV charging inquiries you can also call us directly on 0207 697 1000

# Thank You.

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